



## **MORGAN STANLEY ADVISORS – SAVE THE DATE!**

**Choice of Two Days: May 13 or May 14, 2008**

**Purpose-Centered Insurance and Financial Life Planning**

**(8:30AM – 6:30 – lunch and \*dinner included)**

**Location: New York Life Insurance MDRT Room**

**1330 Post Oak Blvd, Ste 1900**

**Houston, TX 77056**

**8 Hours CE pending in Texas.**

**Visit [www.FinancialAllianceNetwork.com](http://www.FinancialAllianceNetwork.com) to register today.**

Invest one day to earn the return of a lifetime. This 8 Hour workshop equips Advisors with powerful principles and absolutes related to trust building, relationship management, and the financial life planning process. Collaborate with other Morgan Stanley Advisors to gain skills, insight, and an effective working model for engaging more of your clients in the financial life planning process.

This special event will be led by Jim Munchbach, CFP®, ChFC, CPCU and Linda Miller, Master Certified Coach. Jim created the seminar based on his book, *What Matters Most* along with lessons learned at FPA Residency and Values-Based Sales Academy taught by Bill Bachrach. Linda Miller, the Global Liaison for Coaching with The Ken Blanchard Companies, helped design the seminar. The workshop is the result of a collaborative effort between The Ken Blanchard Companies and Financial Alliance Network, LLC. Thanks to our sponsors: New York Life Insurance, Morgan Stanley, and Merrill Lynch of Houston.

- **Cost and Registration**

Visit [www.FinancialAllianceNetwork.com](http://www.FinancialAllianceNetwork.com) to register today. Cost for workshop is \$950 – includes three follow-up coaching sessions. Advisors can select workshop only for a \$250 investment (includes materials shown on website).

**SAVE THE DATE! MAY 13 OR MAY 14 IN HOUSTON**